# CAPITAL UNIVERSITY OF SCIENCE AND TECHNOLOGY, ISLAMABAD



# Impact of Team Competence and Team Communication on Information Technology Project Success with a Mediating Role of Team Cohesion

by

# Hassam Baig

A thesis submitted in partial fulfillment for the degree of Master of Science

in the

Faculty of Management & Social Sciences

Department of Management Sciences

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#### **CERTIFICATE OF APPROVAL**

#### Impact of Team Competence and Team Communication on Information Technology Project Success with a Mediating Role of Team Cohesion

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# Abstract

The present research is based on identification of the IT projects success because of team competence and team communication along with the mediating role of team cohesion. The Purpose of this study is to highlight the impact of team competence and team communication on information technology projects, with the mediating role of team cohesion. The specific context of the study is the Software industry in Pakistan because this industry is facing several issues. Primary data was collected from 266 participants across twin cities of Islamabad and Rawalpindi, because majority if the who participated in project as a team member using structured questionnaire. The instrument was adopted from previous studies. The relationships were analyzed using structural equation modeling with the help of AMOS 21. The findings of the study show that team competence as well as team communication outstandingly impacts the success of IT projects and team cohesion performs as a mediator in this relationship. The investigation extensively contributes to the area of research especially in the domain of project management and information system management. The study also presents significant implications for practitioners and academicians.

Keyword: Team competence, Team communication, Information Technology Project success, Team cohesion, Software industry.

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# Abbreviations

 ${f TC}$  Team Competence

TC Team Communication

TC Team Cohesion

ITP IT Project Success

IT Information Technology

SI Software Industry

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# Chapter 1

## Introduction

#### 1.1 Theoretical Background

The role of Information technology based projects success is gaining the attention of researches for past few decades. Despite century experience IT projects management is still an area that is fraught with a lot of problems. IT projects often fails to convey the benefits what was expected from them at the time they were approved. In various organizations information technology satisfies different functional requirements corresponding which escort to success of projects and satisfying consumer needs (Voogt et al., 2017). Though project management achievement is well explored and extensively reviewed, the majority studies are based on the position of the overall project life cycle (El-Sayegh, 2008; Scott-Young & Samson, 2008). Project teams can execute task flawlessly under budget and on time (Matta & Ashkenas, 2003) but projects still fails at surprising rate by major technologies or newly development advancement growth strategies, these efforts consume remarkable resources over month or several years (Gorla & Lam, 2004).

Modern research has highlight dynamic, complex tasks and needs to include attention to interpersonal situation of teamwork (Hayes, Wheelwright, & Clark, 1988; Gibson & Vermeulen, 2003; Edmondson & Nembhard, 2009; Wheelwright & Clark, 1992).

Flourish teams have boosted the product development cycle, increased the customer satisfaction, improved the quality of new products and reduced development costs (McDonough, 2000; Sarin & Mahajan, 2001; Valle & Avella, 2003). Project teams enable the integration of skills and information across the organization and promote internal and external organizational success(Edmondson & Nembhard, 2009). Additionally McDonough (2000) highlighted that professional team members were more satisfied working in project teams other than their own or entirely in functional organization which indicates the presence of team cohesion. As predicted by Tuckman (1965) that team cohesion usually displays a trust and comfort among team members and a conviction that the team can efficiently resolve internal inconsistency. Likewise Mikulincer and Shaver (2007) identified that low team cohesion in projects teams makes individuals insecure about their relationship with other team members which leads to a challenge particularly when their colleague is also insecure and not able to present encouraging atmosphere which ultimately leads to the failure of project.

Causes for failure have been endorsed to technological difficulties, functional and organizational issues, managerial problems, and many additional causes. Failure can be classified as partial breakdown, in the insight of not conveying expected benefits, outright failure or abandonment of the system (Flowers, 1996). A survey conducted by Green (2006) which comprises of several thousands of IT projects revealed that barely 16 % of projects are completed on time, and within the estimated budgets; 32 % were stopped before they were fulfilled, while the remaining 52 % were involved in cost higher than original estimates and were behind the schedule. Project managers are given extensive responsibility, while being assured with better innovation, creativity and effectiveness (Green, 2006). However, in practice project group members often extend the amount of time spent completing paperwork to plan and monitor, other than directly implementing work (Applebaum, 2006; Styhre, 2006; Green, 2006) causing stress and fatigue which leads to collapse of projects.

This Problem solving perspective suggests that team performance is calculated by team efficiency with which team can respond to problems it faces in effective

and efficient manner (Aladwani, 2002). The team competence helps project team to achieve goal. Furthermore team competence is described as problem solving process that makes every member to share information and integrate to attain the project goals (T. Lin, Chen, Hsu, & Fu, 2015). A project team with higher competency can make intensive effort with its presented resources and employ successful way to help a favorable product (Kauffeld, 2006). Team competence includes identifying problems, generating possible solution, analyzing alternatives and evaluating decisions(Bentley, Dittman, & Whitten, 2000).

Three factors identified by Cuellar, Keil, Johnson, Beck, and Liu (2007) may hamper the success of IT projects. The fore most factor is lack of communication, which may jeopardize the success of project. The second factor is the lack of team competence or inappropriate staffing, which has been traditionally one of the main reasons of project failure. The third factor is the lack of frozen requirements which the effects the progress of project. Team diversity can become the reason of decreasing team efficiency, because it produces affiliation related buffers in trust and cooperation (Cormican & O'Sullivan, 2004). Project professionals must handle these problems with extreme care to reduce the harmful effect on project progression (Locke & Horowitz, 1990). Formation of cohesion bond among team members will strengthen when one team member understand another's words, attitudes, actions as reliable and containing genuine concerns there by indicating the relationship of trust within team members that will enhance productivity and will increase the intended results (Mach, Dolan, & Tzafrir, 2010). Team members with timid attachment attitude can put a social confront to the team, likewise as they can present a challenge in their joint relationship which often arises due to communication gap (Lavy, Bareli, & Ein-Dor, 2015).

The research on the team communication indicates that regular communication will boost the information exchange across team members of the team and thus increasing team performance with which team members are able to utilize more information (Allen, 1970). Communication gap is considered as challenging for projects that operates in global context (Stapel, Knauss, & Schneider, 2009) as it can obstruct the requirements causing delays in project and leading to project

failure (Urdangarin, Fernandes, Avritzer, & Paulish, 2008). Due to the composite temperament of information technology projects, it is complicated for an personal to manage up with the latter, therefore involve combined efforts by the team members. It needs improved team communication in order to get the team recognizable and easy working within a team, as the competent team performs efficiently as a result leading towards better team performance. If the team provides support, trust and comfortable atmosphere, it may intervene behaviors of concerned team members and behaviors of avoidant team members thus allowing manifestation of benefit for all team members in terms of greater cohesion escorting success (Lavy et al., 2015).

The relation of cross functional development teams has been explored and the bulk of mislaid communication edges were originated between team members that should be communicating according to the aspects of formal organizational structure (Marczak, Kwan, & Damian, 2009). Since IT industry is highly collaborative endeavor, many of the problems come across during IT projects can be drawn back to common factors like communication gap, inappropriate staffing and frozen requirements (Bjarnason, Wnuk, & Regnell, 2011). Kanwal, Zafar, and Bashir (2017) indicated that effective collaboration of team work exercise can increase the success rate of project even if resources are not available in great quantity. Knowledge sharing approach of team members requires clear and efficient communication channel to avoid ambiguity and complexity (Park & Lee, 2014) thereafter, contributing towards the enhanced performance of the project.

#### 1.2 Gap Analysis

After the extensive research of past decade on project management along its impact on success of project have been studied (Marlow, Lacerenza, Paoletti, Burke, & Salas, 2018; Engelbrecht, Johnston, & Hooper, 2017; Cardon & Marshall, 2015; Thomas & Mengel, 2008; Chan, Scott, & Chan, 2004; T. Lin et al., 2015) yet explicitly ignoring the impact of team competence and team communication on project success (Engelbrecht et al., 2017). Team cohesion highlights a wisdom of

trust and relief among team members with a belief that allows them to resolve internal arguments (Chang & Bordia, 2001) and is used as a mediator in previous studies (?, ?; Garcia-Guiu, Moya, Molero, & Moriano, 2016; C.-P. Lin, He, Baruch, & Ashforth, 2017) yet ignoring the collaboration to be measured as a mediator between team competence and IT project success.

Team communication plays an important role in managing teams and reducing spaces amongst team members (Aga, Noorderhaven, & Vallejo, 2016) but project management literature failed to give satisfactory attention to team communication when mediated by team cohesion on IT projects. This study attempts to fill the gap by adding the mediating role of team cohesion which may potentially affect the relationship which has not been addressed in past studies. Dwivedi et al. (2015) urged for more extensive research investigating the underexplored organizational structure of IT projects, specifically in the public sector organization. From literature perspective, there is a need to study team cohesion, team communication and team competence in a project based organizations as project team is a deliberate structure and usually consisting of different team composition, team size, and need to accomplish its project goals within certain resource and time (Project Management Institute, 2008). The project management literature underlines the significance of team development for project success but certain areas have received limited attention.

Standing, Guilfoyle, Lin, and Love (2006) suggested that team unity does not have a significant impact on IT project whereas T. Lin et al. (2015) indicated that team competence plays a significant role in success of IT project. Hence, according to Baron and Kenny (1986) if there are inconsistent findings then there is a need to identify the mediating or moderating factor which is causing this inconsistency. Furthermore, Social exchange relationships generate and develop valuable consequences when employers take care of employees. Therefore, social exchange theory supports strong communication and competency as success factor of project success (Gatignon & Robertson, 1986) but ignores the team cohesion as mediator therefore, this study contributes to they body of knowledge by adding team cohesion as a mediator in the social exchange theory on IT industry under

the circumstances of Pakistan.

#### 1.3 Problem Statement

Hypothetical and empirical studies on aspects of project failure were first high-lighted by (Rubin & Seelig, 1967). The reasons of project failure are mostly overlooked by organizations as they do not learn from their previous slip-ups (Hillam & Edwards, 2001). Project failure is known as failing to meet the expectation of project objective in terms of project scope which usually arises due to incompetent individuals and communication gap among them (Bjarnason et al., 2011; Abouzahra, 2011).

There is a alot of literature found highlighting increased interest of researchers in this domain and on the success factors of any project but there is little evidence of studies conducting research related to success of any project in Pakistan so still there is a need to fill this gap (Iram, Khan, Sahibzada, & Ahmad, 2016). On one side it was found that team competence and team communication specifically in the relationship of IT projects is a grey area in project management literature, also the mediating role of Team cohesion between team competence, team communication and IT project is completely unexplored. Lastly project management as a discipline focuses the projects which operated in developed countries while limited studies are available for countries like Pakistan.

#### 1.4 Research Questions

Our study tends to find out the answers of the following questions

- Q1- Does team communication impact IT project success?
- Q2- Does team competence impact on IT project success?
- Q3- Does team communication impact on team cohesion?
- Q4- Does team competence impact on team cohesion?
- Q5- Does team cohesion impact IT project success?

Q6- Does team cohesion mediate the association between team competence and IT project success?

Q7- Does team cohesion mediate the relationship between team communication and IT project success?

#### 1.5 Objectives of the Study

The main objective of the study is to advance and test anticipated model and to investigate the relationship among team competence, team communication, team cohesion and IT project success. The proposed correlation among the independent, moderating and dependent variables is exhibited in the research model. The overall objectives of present study are specified below:

- 1. To examine the relation of team competence and the success of IT projects.
- 2. To explore the relation of team communication and the success of IT projects.
- 3. To investigate the mediating effect of team cohesion on relationship of team competence and IT project success.
- 4. To examine team's members communication who works in Information technology industry .

#### 1.6 Significance of the Study

This research will not only add up to the theoretical content related to project management but it will also investigate about practical implementation of team dynamics that plays vital role in making project success. Various projects are undergoing in our country and every project has unique features, enviorment, scale, timeline etc., and every project has different reactivity towards its surrounding too. Therefore projects lean towards novel and unique nature, which defines the novelty. This research will be beneficial as it will provide evidence on the cause

that would help to understand whether there is need to focus on team competence and team communication in the project execution phase by keeping in touch with all the team members and customers. Research will provide imminent and a novel direction into the IT world by examining the hidden facets of team dynamics along with competent individuals, it will also be giving concrete evidence that how the achievements of project-based organization can be improved by implementing good communication practices and to conduct a project successfully.

Organizational processes and behavior both are important for employees for understanding general perception, creativity and innovations. Although team members having ability to manage and control their emotions and attitudes with respect to team advancement and organizational changes contribute towards better project performance. Software project team having competence variety have extensive spectrum information advantage over project team which is less competence diverse. IT group not only expands the information horizon but also escorts to effective team cohesion and communication that efficiently contributes to the creative performance IT project (Bouncken, Brem, & Kraus, 2016). Cross cultural study of this kind will not only help in literature fortification but will also assist organizations in Pakistan dealing with competence diversity.

The research will also open doors to new aspects of Team cohesion to be studied further in detail. It will also be useful for development sectors and for project-based organizations of Pakistan to capture the significance of team dynamics and cohesion in the projects effectively and efficiently. It would be globally valuable study because the mainstream traditional methods are being considered obsolete now, which becomes one of the reasons of failure. In Pakistan, most of Projects are failed and face cost swarming while investigating underlying causes. This research will help the supervisors to understand and how and when team development should be conducted and what is the importance of expert and experienced employees on a particular aspect so that right amount of information could be delivered to get the desired results.

The current focus of the studies on project success is to trace the factors that cause the success of project (De Bakker, Boonstra, & Wortmann, 2010). The present

research has aim to fill the current literature gap and solve the problems of the literature, that research will be beneficial for project-based organization, for training project managers and team members, for consultant, student and practitioner because the current study add knowledge regarding project management domain.

#### 1.7 Supporting Theories

Several underpinning theories have been presented by different researchers which support proposed model of our study including organizational support theory, knowledge-based theory and social exchange theory. Social exchange theory however is best fit for current study as it covers all the variables studied in this research paper.

#### 1.7.1 Social Exchange Theory

Social exchange theory, derivatived from economic exchange theory is focused on social behavior. Social exchange is known as a combined activity of two or more persons in which each person has something the other values It is the most prevailing concept for understanding workplace behavior. Homans (1958) gave the concept of social behavior exchange and argued that exchanges are not limited to entity goods but also includes non-entity material that holds emblematic value like reward of prestige and gratitude.

The notion of social exchange theory states that organizations are medium for lucrative and social exchanges Cropanzano, Prehar, and Chen (2002). The difference between social and economic exchanges is that 'social exchanges involve undetermined obligations' (Blau, 1964) and they are seen as inter-reliant upon the activities of another person (Blau, 1964). Salas and Fiore (2004) asserted that a competent team is likely to execute to an extent that is greater than the totality of performance of the individual. The focus of social exchange is understanding and establishing communication channel to exchange relations, views and arguments

that effects the members leading towards the positive result (Henderson & Lee, 1992). Interpersonal communication may also relieve decision anxiety and competent individual gains confidence from its prior experience (Blau, 1964). Trust and good communication are considered as organizational actors translates into more operative behavior that supports the team members achieve well through team cohesion (Mach et al., 2010). Social exchange theory states that team effectiveness can be enhanced through coordination, collaboration, interaction and communication between the team members (Hackman & Morris, 1975). Moreover, social change is stated as a progression of negotiated exchanges between parties by social exchange theory.

Organizations are mediums for economic and social communications (Cropanzano et al., 2002). By looking through social exchange theory rule of reciprocity, reciprocal positive behaviors between group and team members enhances greater cohesion ultimately leading to each and every member contributing maximum towards group success (Gouldner, 1960). Denoting to this and considering the norms of reciprocity social exchange is an intervening factor that promote operative work behavior and positive attitudes among employees which comes with good communication and competent, people leading to better project performance (Cropanzano & Mitchell, 2005).

# Chapter 2

## Literature Review

This literature review aims to analyze the impact of team competency, team communication and team cohesion on IT projects of Pakistan. Numerous academics and practitioners perform extensive research on team communication and competence for IT project success (Hoang & Rothaermel, 2005).

#### 2.1 Team Competence and IT Project Success

A team is defined as a group of individuals who must communicate in well-harmonized manner to accomplish shared value goals (Ryan & O'Connor, 2013). Projects are often complex having unstructured tasks (Schwalbe, 2007). Completion of IT projects needs diverse knowledge and expertise from different areas. The latent knowledge of team can only be appreciated when team members use their expertise and knowledge in conjunction with other team individuals. IT teams are used to develop new products, it is necessary for effective software products that information acquired and must be share within teams (Hsu, Li, & Sun, 2017). High task complexity results in learning, knowledge sharing, business share and new product success which can only be seized by having competent individuals working in team (Kim, Lee, Lee, Huang, & Makany, 2011). Literature indicates that without some sort of involvement, team competence cannot merely turn into goal accomplishment (Heyman & Dweck, 1992; Moores & Chang, 2009). Instead,

many rational studies have revealed that extensive motivation is required by team leaders to turn competence into conquering project targets and leading towards successful completion (Baum, Locke, & Smith, 2001; Ferla, Valcke, & Schuyten, 2010).

The ultimate goal of any organization is attaining successful outcomes. Such a viewpoint also emerges in the IT industry. Teams working on IT projects hold the purpose to accomplish goal within defined budget and cost with intellectual competence (Henderson & Lee, 1992). A "competence" is defined as a particular set of cognitive talent, expertise, abilities, unique problem-solving skills and performance required to accomplish tasks (Li, Yang, Klein, & Chen, 2011). Different studies have been conducted to explore the possible determinates of team competence (Cerveny, Garrity, & Sanders, 1990; Aladwani, 2002; Khatri, Vessey, Ramesh, Clay, & Park, 2006; Pangil & Moi Chan, 2014). These researches depict that team competence is measured by the degree to which a team is able to counter the problems it faces during a project or given task in an efficient and effective manner.

At project level, there are multiple causes of failure that have been identified (Dwivedi et al., 2015). For example Anthopoulos, Reddick, Giannakidou, and Mavridis (2016) found that, inadequate management, design-reality gap, poor project planning, project scope creep and budget failure could hamper the life of a project. In developing countries IT projects face many challenges of unique nature (Zhu & Kindarto, 2016). Consequently, IT staffs, teams and managers are normally deprived of proper training and lack related education (Arcieri, Melideo, Nardelli, & Talamo, 2002; Ebrahim & Irani, 2005). Therefore, IT project are mostly led by project manager with derisory capabilities and executed by team members with inadequate knowledge and skills. Creating a proficient project manly depends on competent individuals, management structure, and flexibility of organization (Tarricone & Luca, 2002).

The skills of competent individual involve identifying and defining problems, generating substitute solutions, reviewing those options and finally evaluating the alternatives (Gardner, Gino, & Staats, 2012). For instant, the project team has

to be aware of the upcoming problems by recognizing them; before the progress is running behind expectations so that problem can be diagnosed by them. Once the problem is identified, the project team will be able to acquire unique solution to cater that problem in proficient manner in order to implement a successful system (T. Lin et al., 2015).

An intensive effort can be made by project team that has a higher competence level with the available resources in an effective manner to facilitate a desired outcome. Y. Lin and Wu (2014) argued that the more competence and experience team members have, the more motivated they are to be involved in success of project. These useful outcomes involve efficient task operations, quicker project completion, reducing costs, and more (Klarner, Sarstedt, Hoeck, & Ringle, 2013). Work result is enhanced when team members with diverse knowledge are gathered along to boost available resources and grasp varied viewpoints (Engelbrecht et al., 2017).

In general IT industry suffers from an absence of capable individuals in terms of both leaders for IT projects and team members (Turner, 1993). Hiring a skilled individual is part of the project strategy that may lead to successful project implementation (Turner & Muller, 2005). These competent, talented skills of members will play significant role in organization proving to be valuable assets by performing extraordinary (Diallo & Thuillier, 2004; Demir, McNeese, & Cooke, 2017; Ford, Piccolo, & Ford, 2017). In order to ensure completion of tasks and maximize efficiency, managers should assign the members the members with tasks that are appropriate to their area of expertise, and knowledge level (Omorede, Thorgren, & Wincent, 2013). With the proper matching of knowledge insight to the necessities of specific task, team member can deliver to their team through more absorbed attention on their given task, becoming more cohesive, coherent with improved learning abilities and knowledge skills in their relevant field (Medina & Medina, 2014).

With this literature we can conclude our hypothesis.

Hypothesis 1: Team competence is positively associated with IT project's success.

# 2.2 Team Communication and IT Project Success

A team seems as a social entity embedded in a larger social system communicating in proficient manner (Hsu, Shih, Chiang, & Liu, 2012). Team communication can be defined as an symbolic behavior that occurs as a flow of information among individuals, in which all members are persistently and concurrently distributing and receiving information or exchange of information (Harris & Sherblom, 2018) to develop a sense of shared meaning occurring through verbal and nonverbal channel (Brown, Adams, & Amjad, 2007; Mesmer Magnus & DeChurch, 2009). The measurement of team communication usually involve the degree to which team members feel the information was clearly received from other team members (Hoch & Kozlowski, 2014) the incidence with which they cooperated with other members of the team (Bunderson & Sutcliffe, 2003), the degree to which information was shared (Kessel, Kratzer, & Schultz, 2012), or some combination of these components. Patrashkova, Volzdoska, McComb, Green, and Compton (2003) argued that regularity in communication will improve the flow of knowledge exchange within other team members and will increase the performance of team leading to success of IT projects.

In modern era, most of the IT firms are using team approach to accomplish the complex tasks which cannot be achieved by individuals. Teams are often formed keeping in view that they will enable organizations to meet the deadlines, optimum use of resources, best coordination among team members, reduce the workload on individuals and to increase the use of latest and complicated technologies (Ryan & O'Connor, 2013). IT projects are often complex in nature involving unstructured activities and tasks (Schwalbe, 2007). Completion of these projects requires expertise and diverse knowledge from different fields (Faraj & Sproull, 2000). To cater the complexities of information technologies team individuals needs to coordinate and communicate in well-coordinated manner to achieve the targets and reduce risks and project uncertainty (Hsu et al., 2012). For the sake of attaining

higher better performance, team members must join several diverse frames of reference and must explore ways to communicate on usual basis (Bly, Harrison, & Irwin, 1993). In fact, numerous authors argue that greater and enhanced level of communication among team individuals is a key to project success and improved team performance (Pinto & Pinto, 1991).

Many scholars and trainers have predicted the mounting role of communication for work determinations (Shepherd & Cardon, 2009; Dyrud, 2012; Knight, 2012; Ragsdell, Espinet, & Norris, 2014) Organizations are based on postulation that operative teamwork, better communication and cooperation promote higher productivity and creativity (Douglas, Martin, & Krapels, 2006). Employed in project teams likewise enhances contentment and sense of responsibility among members of software industry (Lawler & Finegold, 2000; Berry, Coad, Harris, Otley, & Stringer, 2009). IT teams focus more on strategic approaches using communication as a vital tool rather than premeditated choices because it delivers the working in time bound iterations given the team a short team emphasis typically composed of 2-4 weeks for completion of task in general (Drury, Conboy, & Power, 2012). Effective team communication in IT world is conceptualized as interdependent team performances that lead to consequences such as achievement of project, reaching milestones, completing customer requirements, making project success under budget and cost (Barnett & Weidenfeller, 2016).

Failure is a relentless suffering that organizations face, possibly within project-based organizations especially (Lindahl, Rehn, et al., 2007). While consequences of IT project failures lead to lost share prices, lost public funds, communities, safety, health, homes and even life itself are also included in their effects (Bresnen, 2007). Gauld (2007) reported that poor management support, absence of user involvement, pitiable communication and heavy dependence were reasons why an IT project failed. IT projects are conducted in order to bridge the gap between satisfying customers, their urgent needs, and to boost up the industry (Sager & Rielle, 2013). According to (Oetzel, 2017) quality of communication is more critical to team performance than frequency of communication. These probable changes in

team level communication may significantly mark the business communication domain. IT teams prefer face to face communication for decision-making, quality of decision, and for team collaboration (Patten & Keane, 2011). However, working efficiently on a team demands evolving some new skills, removing the barriers of communication gap, distributing the work load, and adopting professional behavior which enhances credibility due to which IT projects succeed (Berry et al., 2009).

Team communication is the indispensable part of team coordination and is dynamic for both performance of team and operative team situation awareness (Demir et al., 2017). Team communication permits team members to receive material associated to the atmosphere and contextual factors which could brunt the nature and load of the team responsibilities (Gupta, MacMillan, & Surie, 2004). Katz and Tushman (1981) revealed that teams who communicates more outwardly leads to enhanced project performance. Janssen, Van Der Voort, and van Veenstra (2015) found that teams with more recurrent internal communication had higher performance in IT industry. Thus, advanced project performance is projected to be certain when the team members hold all the possible knowledge needed for success of project (Mathieu, Hollenbeck, van Knippenberg, & Ilgen, 2017). In the pursuit of team development, the nature of task plays important role Peltoniemi, Jokinen, and Mönkkönen (2004) emphasized that the sturdiest factor affecting the performance of project team between nine knowledge areas is communication as recommended by PMBOK.

Hence, we can emphasis our hypothesis as

Hypothesis 2: Team communication is positively associated with IT project's success.

#### 2.3 Team Competence and Team Cohesion

For the past few decades many projectized organizations has turned from formal technical structures into team-based design (Devine, Clayton, Philips, Dunford, & Melner, 1999; B. S. Bell & Kozlowski, 2002; LePine, Piccolo, Jackson, Mathieu, &

Saul, 2008); Therefore, success of any organization is probably reliant on the capacity of competent teams to work together and perform constantly at high levels. The projects are supposed to be initiated for a inimitable and momentary purpose, making innovation as certainty of the projects and the only way to reduce the density level is by cooperation, inspiration and interaction of the team members liable for the carrying out of the relevant project. Investigators and scholars have claimed for eras that team cohesion is a powerful and persuasive driver of team performance. Research however, has depicted that the association between team performance and team cohesion fluctuates significantly through studies (Carron, Colman, Wheeler, & Stevens, 2002).

Team cohesion has been discussed in teamwork literature and different researcher has defined the cohesion as a binding force exists between team members to remain within team (Lu, Wang, Ai, & Lee, 2017; Chiocchio & Essiembre, 2009; Paskevich, Brawley, Dorsch, & Widmeyer, 1999). The definition of cohesion is determined as "the total field of forces which act on members to remain in the group" (Festinger, Schacter, & Back, 1950, p. 164). In particular, team cohesion corresponds to the extent of member connection in which members share a solid commitment to each other (Marks, Mathieu, & Zaccaro, 2001). Team cohesiveness is considered as to boost the obligation to perform the task and to upsurge individual efforts (Kozlowski & Ilgen, 2006). Team cohesion relations do not clarify in a vacuum; rather they are influenced by other aspects. For example, researches have examined that individuals with more knowledge to information technologies effects the team composition and generate deep learning, making it easy to understand task, help out the problems of other fellows results in greater cohesion (Ensley & Hmieleski, 2005) and team outcomes (Edwards, Day, Arthur Jr. & Bell, 2006). In specific, team competence often comprises of dynamic integration including exchanges among teammates, series of behaviors, and task related sequential considerations (McGrath & Tschan, 2007). Stronger team cohesion leads to higher team performance. Mathieu et al. (2017) stated that social cohesion increases the team learning and effectiveness by including the competent persons in the project team.

Higher competence leads to better capability to judge team circumstances, poses potential activities required to advance and uphold valuable communications, conflict resolution and workload sharing desirable for building of cohesion (Barrick, Stewart, Neubert, & Mount, 1998). Competent teams are more enthusiastic to work together in supportive environment and share and exchange information to needed for accomplishment of the tasks. This enthusiasm encourages the progress of task strategies, increase motivation and skill of members, move their focus toward achieving goals and tasks and making the project success (Gully, Devine, & Whitney, 1995; Beal, Cohen, Burke, & McLendon, 2003; Casey-Campbell & Martens, 2009). Teams with greater potential to work performs well primarily and would report higher naturally succeeding cohesion. Teams with low performance might have retorted by connecting together and restarting their pledge to the task. In reality Michalisin, Karau, and Tangpong (2004) found improved cohesion was linked with core team characteristics, their talent and their competence, regardless of performance levels.

A confound, broken and multifaceted environment generates complicated team work that members have to accomplish through a harmonized process, but if the team mates are unprofessional they become the reason of project derailing (Wang, Waldman, & Zhang, 2014). Furthermore, when skilled team members engage in cognition, shared leadership, socialization, then member interactions increases the greater levels of cohesion causing achievement of organizational goals and making the project successful (Mäkikangas, Bakker, & Schaufeli, 2017). Individual member embraces the team as a combined entity, an object that also assists as the social context that inspires individual members (Hackman, 1992).

It's not surprising that several meta analyses have confirmed the positive association between competence levels of members and performance of team which arises due to cohesion (Devine & Philips, 2001; M. P. Bell & Berry, 2007) Furthermore, competence related aspects, such as integration of activities, similarity of context among members are most frequently recognized as antecedents and leads to the creation of group cohesion (Yordanova & Mühlböck, 2015). Moreover, the results of Wang et al. (2014) and Luciano, Bartels, D'Innocenzo, Maynard, and Mathieu

(2018) established the growing body of literature and illustrate a positive linkage between team competence and team cohesion

With this literature we conclude our hypothesis

Hypothesis 3: Team competence has significantly positive association with Team cohesion.

#### 2.4 Team Communication and Team Cohesion

Team communication is stated as the extent to which members of team sense the information clearly received from members of team and information exchange, occurring through both via verbal and nonverbal (Brown et al., 2007; Mesmer Magnus & DeChurch, 2009). Sullivan and Gee (2007) defines effective team communication as exchanges between teammates that result in enhanced team attributes and functioning. The study on the communication and its connection to success suggests that consistency in communication will enhance the knowledge exchange among team individuals and will enhance team performance, as the members of team will be able to share additional information regarding the issues and will be able to solve the complex problems (Patrashkova et al., 2003). Teamwork and effective communication reduce apparent mistakes due to lack of required team skills. This is possible to occur through creating a communication platform at the initiation of a system, sharing of critical information related to the case, endorsing decision making, team coordination, reducing knowledge gaps, and enhancing team cohesion (Russ et al., 2013).

Cohesion is considered as adhesive bond which unites members of team together (Onağ & Tepeci, 2014). Team cohesion is energetic process that links as propensity for a group to blend together and stay integrated in the quest of its influential purposes and for the gratification of sentimental desires of team members (Carron, Brawley, & Widmeyer, 1998). Past research has removed the curtain from the direct effects the mediums of communication depicts on team cohesion. In particular, Straus and McGrath (1994) and Warkentin, Sayeed, and Hightower (1997)

ound that face to face communication of team members results in added cohesion than virtual communication through synchronous based media. Synchronous communication occurs when team individuals communicate in real time, like video-conferencing, teleconferencing or chat sessions (Berson, Shamir, Avolio, & Popper, 2001). Higher level of communication can upshot more information exchange between team members with the larger exchange demanding further information processing (Patrashkova et al., 2003). The communication process comprises of both sending and receiving information. Verbal communication is the oral word, while nonverbal communication contains facial expressions, body position, actions and gestures that helps the team to perform explicitly in given tasks (Onağ & Tepeci, 2014).

As work become more difficult and entail mutual communication, interdependence, and response reaction among team members, communication is found to be supplementary in providing solutions to current problems (B. S. Bell & Kozlowski, 2002; Maruping & Agarwal, 2004). Effective team communication may help members of team by stimulating, orienting, motivating, planning and evaluating each member's performance (Marlow et al., 2018). Moreover, recurrent communication will amplify team cohesion as team individuals of a cohesive group will share the evidence resources in a better way and will develop more information related to project and will unravel puzzles of the task (Bishop & Levine, 1999). Ancona and Caldwell (1992) found in their study that teams with more recurrent core communication had advanced performance.

But according to (Daspit, Justice Tillman, Boyd, & Mckee, 2013) sometimes, such interactions may over burden the competences of team members and derail their performance causing delay or failure of project. Moreover, scholars like (Davis, 2011) urged that when members of team do not incline to communicate more often; they may not build up shared understanding of problems that are imperative to effective performance. Similarly, low communication cannot transfer adequate information to team members and may not affluence the unique combination of knowledge and skill, essential for sky scraping performance (Denison, Hart, &

Kahn, 1996). Less-communication also been discouraged for missing focus because many team members may be talking at the same time can cause delays in decision-making and away from the cohesion (Warkentin et al., 1997). But team can overcome these flaws by adapting good behavior and norm because standard of good behavior, tendency to stick together and communication media presented by the team can conquer challenges (Lussier & Kimball, 2009) and is found to suggestively affect their communication styles (Balthazard, Waldman, Howell, & Atwater, 2002). Thus, advanced performance is anticipated to be "guaranteed" when the members of team hold all the necessary information leading to social cohesion.

Hypothesis 4: Team communication has positive association with Team cohesion.

#### 2.5 Team Cohesion and IT Project Success

The success of any IT development project has conventionally been defined from the organizational perception, where a project should deliver promised features and functionality within decided time and agreed budget (Wallace & Keil, 2004). As per definition by Project Management Institute (PMI), project success is to balance the challenging demands for project cost, time, scope, and quality as well as meeting the varying concern and prospects of the stakeholders of the project (PMI, 2008, p. 9). The degree of general understanding concerning the interrelatedness and current status of individual contributions also determines team work quality (Hoegl & Gemuenden, 2001). Weick and Roberts (1993) portrayed the usefulness of a team as result of inter connected task actions based on given attitude where the members of team see if their activities are associated with one another. A team outcome consists of team satisfaction, team cohesion, attitude change and others that were derived from Gladstein (1984) research. The combination of more cohesiveness within a team will eventually produce more operative team members and will encounter their desires. They will also expect better conformism from each other in order to meet the needs of team Budman, Soldz, Demby, Davis, and Merry (1993) and Chidambaram (1996) pointed out that team cohesion is initiated to

give rise to many attractive traits in groups and connected to several constructive results e.g. inclination to change, awareness to the problems, increased morale, greater motivation, improved decision making and better creativity.

It is suggested from the literature that team cohesion plays a distinctive role in project success (Larson & Gobeli, 1989) and effectiveness of team on non-project setting (Connell, Ferres, & Travaglione, 2003). However, (Slevin & Pinto, 2007) urges that team cohesion is one of the un matchable characteristics of an effective project team. There are several studies that describe the association between team cohesiveness and IT project success. Higher team cohesion will have positive influence on project team's productivity, and will increase the job satisfaction and growth in IT industry eventually heading towards the success of project (Curry, Snyder, Cook, Ruby, & Rehm, 1997). This suggests that the exercise of components team building (relational processes, role-clarity, goal setting, and problem-solving may result in better performance by changing the attitudes, and managerial skills of effective cohesion (LePine et al., 2008). For instant, a research led by Hogl and Parboteeah (2003) in information system industry displays that having precise, patent, and recognized goals has a positive association with success of project through guiding attention, growing and motivating persistent cohesiveness development strategy. The inherent cross functional nature of IT projects requires true partnership among team members, users, dissimilar stakeholders and other involved parties.

Additionally, many studies on project management talking on IT project development have hired team cohesiveness as a substitution for the quality of product as the outcome of project (De Arajo, Alencar, & de Miranda Mota, 2017). Low performance of the team can also be reason by the distinction in information needed to complete the task, as a result leading towards inhibited team performance (Hsu et al., 2017). Furthermore, incompetency is one of the forms of complication in this era of hi tech advancement and is always supposed as intricacy by the team members as variation and change is always defy by the individuals so as to evade uncertainties allied with the advancement.Lee and Xia (2005) exemplify that the team members have firm set of expertise and talent that they are prepared with

in arrange to achieve the selected goals but those skill set are negatively affected by miss communication and immature attitude in the project; as a result effecting the project with respect to price and time excessiveness. This specifies that performance of team in IT project settings now not only refers to complete a project meeting the agreed budget and defined schedule, but to create a reliable and flexible system (Hsu et al., 2017). In the context of software industry quality is dependent on the context and defined by technological performance as well as by the agreement of associated parties including users and developers with their intentions to work perfectly with team to assure its effectiveness by keeping united throughout the project (Saldert, Forsgren, & Hartelius, 2016). Cohesive groups of IT industry will be able to utilize their potential more competently as they have better knowledge of their team members and they are successfully dedicated towards finishing the task prior to them.

Team coordination often increases complexity when developers are distributed (Mok, Shen, & Yang, 2015) and is extensively affected by geographic, temporal, and cultural distances between development sites (Carmel & Abbott, 2006). The lack of team cohesion weakens the team performance over hindering members of team so that they cannot execute their functions in an efficient way. Due to the presence of interpersonal conflict and difficulties, quality of team often undermines the outputs (De Wit, Greer, & Jehn, 2012). The complex and knowledge demanding nature of IT projects needs an increased number of individuals with miscellaneous environments and diverse knowledge bases to cooperate with each other (Lee & Xia, 2005). Since mixture of lame attitude are unavoidable and could be harmful to the performance of project in software team, Nishii and Mayer (2009) have stated that, hence team multiplicity decrease satisfaction of members, only sturdy cohesion can overwhelm this effect.

A study carried out by (Carron et al., 2002) showed that meta-analysis of team situations initiates the connection between cohesion and performance in software development teams is note worthy and sturdier as compared to other working teams. Furthermore, it appears that vastly unified teams incline to be more unified and devoted to success contrary to teams with lesser cohesion. Due to the

nature of complex task highly cohesive teams of IT sector display a substantial association with performance (Carron et al., 2002; Mach et al., 2010). Denoting to the notion of social exchange theory (Gouldner, 1960) and linking mutual positive feelings between team members collectively leads to each individual donating maximum to group level success.

Thus, we can reasonably conclude our hypotheses

Hypothesis 5: Team cohesion is positively related to success of IT project.

# 2.6 Team Cohesion Mediates the Relationship Between Team Competence & IT Project Success

Every project includes problems that are unique and are required to be resolved in defined time and budget. The newly initiated projects have an inborn features of uncertainty, dependence and complex nature of tasks and technological fluctuation, thereafter involve the related team members to make jointly performance so as to deal the difficulty situation. A project team that comprises of competency or higher problem-solving skills can make determined effort with its resources that are available and devote an operative way to enable a constructive outcome (Becerik Gerber, Jazizadeh, Li, & Calis, 2011). To effectively answer challenges, team members of IT sector should be capable to recognize causes of problems, create and authenticate alternatives, and must propose the best solutions. The problem solving competence is a unique skill that helps project team accomplishes its targets; or we can state that, information technology is regarded as the process of problem-solving that each team member should part knowledge and unite to attain the goals of the project (T. Lin et al., 2015). During the late 1990s and early 2000s IT industry arose as a response to the industry's need for rapid and more frivolous approaches to progress. And IT project is a information challenging task, which consist of extensively diverse knowledge, involving technical knowledge, application area information, competent and qualified individual

(Wachsmuth, Jowett, & Harwood, 2017; T. Driskell, Salas, & Driskell, 2018).

Teams are recognized as process-oriented, multi-tasking components in the organization (Abu Bakar & Sheer, 2013), and the research proposed by Stingl and Geraldi (2017) represents that team is a notion that allows to work in coordination like a process to effect team effectiveness. Members in team work on projects with equally dependent responsibilities and coordinated performance toward a mutual goal (Lembke & Wilson, 1998). It is required by team members to merge and synchronize to accessible resources of knowledge to argue against the glitches they face to recover the concluding product ensuing to cohesion (Faraj & Sproull, 2000; Tiwana & Mclean, 2005). Cohesion is viewed as a significant element of team performance (Bollen & Hoyle, 1990). Team cohesion can be stated as when an individual can feel a connection with other mates of team or group and their feelings and values are thoroughly allied with other mates of the team (Bollen & Hoyle, 1990; C.-H. V. Chen, Tang, & Wang, 2009). Team cohesion has been acknowledged as a catalog of social incorporation in work groups (Gully et al., 1995; McKnight, Cummings, & Chervany, 1998; Hoegl & Gemuenden, 2001). Man and Lam (2003) suggested that cohesiveness is connected with the pursuit of common goals and objectives. Additionally, teams in which followers give suggestion, provide guidance and share viewpoints with each another are likely to be more cohesive (van Woerkom & Sanders, 2010). Lepine and Van Dyne (2001) stated that capable members of the team can mark supportive behavior in a workgroup in a way that sturdier cohesive members are probable to employ solider influences causing the team to be more united. Goffnett (2017) who studied cohesion among manufacturing teams in relation to team productivity. Greater team association from cohesion can be enhanced by potential and collaborative workers which lead to goal acceptance (Schaubroeck, Lam, & Cha, 2007).

Team level researches suggest that outcomes of tasks incline to be more productive when responsibilities are assigned to individuals based upon their comparative knowledge (Hollingshead, 1998; Christensen & Overdorf, 2000; Brandon & Hollingshead, 2004). Task dependencies of the team members involved in carrying out the given tasks. It is being alleged that planned and combined judgment making

plays a essential role in enhancing the team performance leading to better team cohesion. Efficient collaboration is founded on properly categorizing the correct roles and responsibilities and handover the most well-informed individual to each position promoting competency (Reagans, Argote, & Brooks, 2005). Ruuska and Teigland (2009) defined team capability as a team's capability to work in an organized manner and cartel practical fitness and relational communication in the direction of a mutual goal.

Hypothesis 6: There is a mediating role of Team cohesion between team competence and IT project success.

# 2.7 Team Cohesion Mediates the Relationship Between Team Communication IT Project Success

Team Communication is explained as exchanging of information verbally and nonverbally and demonstrates that the effective communication and performance of team is dependent on how efficient and helpful were the communication channel between the team members. Team members cooperatively communicate involve information transfer, exchanging ideas and resources, articulating apprehensions about others, giving encouragement, and display curiosity in other members of the team. It was found that members' insights of group subtleties are directly strengthened through group communication quality (Lee & Xia, 2005) and endorse interactive relations and positive organizational result (Pillemer et al., 2003). Mach et al. (2010) emphasized that manager communication in IT sector improves organizational interactions by collective aptitude of members of group to work organized. Operative communication is essential in international disseminated software development in spite of the expansion tactic (Mockus & Herbsleb, 2001, 2001; Carmel & Agarwal, 2001). Noll, Beecham, and Richardson (2010) have pointed cultural, geographical and chronological detachments as the key blockades for communication and teamwork in internationally IT based settings. But due to the speedy nature

of transformation and in height level of competition in the contemporary corporate environment, organizations are obligatory to find ways to stay adjustable to their active environment (Omorede et al., 2013).

Earlier studies deliver support for cohesion mediates for team surroundings and effectiveness. For instance, C. Chen and Kuang (2010) depicted that cohesion act as mediator of the association between organizational citizenship behaviors in the direction of individuals and team performance. In modren era, the need for inventive and fast development projects is rising at pace as of the growing viable market with complex project being the native feature and convincing the organization to move from functional to projectized firms and need valuable understanding between the team members in order to meet the terms with the growing market trends. (Pinto & Pinto, 1991) suggested the fact that the well corresponding and cohesive teams escort towards projects success is being improved only in the teams who had effective communication both strict and informal between them in order to replace the important information whenever desired following the best possible channel as a result of team cohesion playing important role. Cohesion is supposed to influence the relationship between trust of team members and their performance (Mach et al., 2010). Communication protocols with channels so as to create best team performance, therefore making communication as one of the compulsory requirements for the team to become effective and achieve the set goals. Therefore, when the inner atmosphere of IT team is proficient and associates observe common purpose, voice (Tabrizi, 2007) and IT project which are led by managers with adequate capability (Zhu & Kindarto, 2016) are more probable to share exclusive viewpoints change. Therefore, it can be established that that cohesion has an arbitrating effect on team environment and success of projects (Abu Bakar & Sheer, 2013).

On the basis of the reviewed literature following hypotheses have been proposed Hypothesis 7: There is mediating role of Team cohesion between team communication and IT project success.

#### 2.8 Research Model

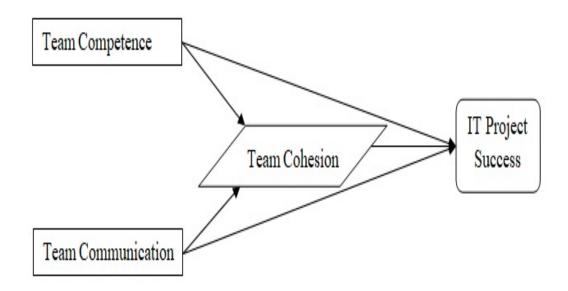


Figure 2.1: Research Conceptual Model of Impact of Team Competence & Team Communication on Information Technology Project Success with a Mediating Role of Team Cohesion

### 2.9 Research Hypothesis

 $\mathbf{H}_1$ : Team competence is positively associated with IT project's success.

H<sub>2</sub>: Team communication is positively associated with IT project's success.

 $H_3$ : There is a positive association between team competence and team cohesion.

 $\mathbf{H}_4$ : There is a positive association between team communication and team cohesion.

 $H_5$ : Team cohesion is positively related to IT project success.

 $\mathbf{H}_{6}$ : There is a mediating role of team cohesion between team competence and IT project success.

 $\mathbf{H}_7$ : There is a mediating role of team cohesion between team communication and IT project success.

## Chapter 3

## Research Methodology

This chapter is based on methodology which is used to find out relationship of team competence and team communication on IT project with a mediating role of team cohesion. The methodology section deals with research design cover up all data compilation methods, techniques and also highlight measurement and tools reliability analysis.

#### 3.1 Research Design

Research design is usually defined as frame of planned action of a research. Researcher like Zikmund (2003) describes the research design as the tactic of the investigator that indicates the technique and process for gathering and inspecting essential information. The present study is conceded out to demonstrate the impact of team competence and team communication on IT project success with mediating role of team cohesion. To carry out the research projectized organizations tends to be specific target population of research for reliable results. The sample is assumed to represent overall population of project based organizations in Pakistan. This assumption will help to generalize the results of this study and sample characteristics are to considered as population members as well. This research design comprises of types of setting, time horizon, scales, unit of analysis and how the variables are tested.

#### 3.2 Types of Study

This study is used to emphasize the impact of team competence and team communication on IT project success with a mediating role of team cohesion and was dignified on basis of self reported perception. In this regard, project based organizations of Pakistan have been targeted to get the necessary data needed to get the authentic results.

#### 3.3 Time Horizon

For this study the author collected the data in a time of one month, the data were collected at one time and the nature is cross sectional.

#### 3.4 Unit of Analysis

Unit of analysis of a study are individual, industries, organization, countries, groups, or cultural from where data are gathered. But for this present research unit of analysis were focus on the individuals of software firms from both private and public sector organizations.

#### 3.5 Population and Sampling

For any researcher it's not possible to collect data and analyze it from each and every person of population, sampling were collected to make study reasonable and collected data that is the most well representative of entire population. To assess the entire population, sampling method used in current study to worn out on accessibility to researcher. For this purpose Convenience sampling is nominated on the base of contact and comfort with them. Convenience sampling was chosen in way to meet resources limitations and time restraints. Population is a described as set of events, peoples, and things joint with interest that the researcher wants to explore. This study inquires about IT projects success, used in the software

industry of Pakistan. The population of study would be the employees of both managerial and subordinate level of information technology projects. The specified population of this research are employees of the project base organization from Islamabad, Rawalpindi. The Data were collected by visiting the software firms personally and by distributing the questionnaire virtually. More than 300 questionnaires were distributed as a target and 266 valid responses were collected. Questionnaires were also spread online to the websites of organizations for the speedy response. As indicated by previous researchers that online gathering of data is the most efficient and fastest way, as respondents find it easier plus respondents have no difficulty in filling the questionnaires in contrast to method of filling questionnaires manually (Church, Elliot, & Gable, 2001). The questionnaire includes 19 questions in total having 2 sections i-e demographics, Team competence, Team communication, team cohesion and IT project success.

The sample that was selected for this research is assumed to represent the general population of Pakistan. These include both international and national level project based organization including cultural diversity in individuals running various projects in field of real estate, telecom, education, energy and hydropower etc. These organizations were including Ministry of defense, NESCOM, K-SOFT, SIGMA TEL, Sky scraper, Apollo, Softni Tech, Digi skills, Telecom companies like Warid and Ufone etc. The respondents were taken into confident concerning the aspect that information they are present will be kept highly classified, they were pledged that all the gathered information is entirely for academic research and encourage members to provide authentic data related to the topic in order to get insight about how team dynamics effects success of IT project used in IT industry of Pakistan.

#### 3.6 Pilot Testing

Before going to perform tests on a larger scale it would be a very positive and effective approach to conduct a pilot testing to avoid many risks related to consumption of time and resources. Hence, Pilot testing of 60 questionnaires were

carried out in order to confirm whether results are recognizable and in line with the proposed hypothesis or not. After carrying out the pilot testing it was noted that there was no significant problem in the variables and the scales were up to the mark reliable for the pilot study.

Variables	Items	Cronbach's Alpha
Team Competence	4	0.71
Team Communication	6	0.70
Team Cohesion	3	0.70
IT Project Success	6	0.71

Table 3.1: Reliability Analysis of Pilot Testing

#### 3.7 Measurements

In current study close ended questionnaires were adopted to measure four variables which were used in past studies in top tier journals. The questionnaire would be calculated on 5 point lickert scale which ranges from (strongly disagree) 1 to (strongly agree) 5. Scales which are adopted for present study, their details are presented below.

#### Team Competence

The three item scale developed by (Robert Jr, Dennis, & Ahuja, 2008) to evaluate impact of team competence. The responses will be gained through 5 point lickert scale which comprises the responses to be measured from (Strongly disagree 1, Disagree 2, Neutral 3, Agree 4, Strongly Agree 5). The items of the scale are "Team members find it easy to identify themselves with a team, Given a team members previous performance, they see no reason to doubt their competence and

preparation for another team task and Members of a team felt mutually responsible for the team's performance".

#### Team Communication

In order to analyze team communication the scale developed by (Roberts, Cheney, Sweeney, & Hightower, 2004) was used which included 5 items. Responses were acquired by 5 point Likert scale starting range from strongly disagree 1 to Strongly Agree 5. The items of this scale includes "Everyone has a chance to express their opinion, Everyone has a chance to express their opinion, We are comfortable with the roles that we play in the group, Even though members do not have total agreement, members do reach a kind of consensus that they all accept".

#### **Team Cohesion**

Scale developed by (Barrick, Bradley, Kristof-Brown, & Colbert, 2007) was used to analyze effect of team cohesion. The rating ranges from (Strongly disagree 1) to (Strongly Agree 5). The items of the scale are Members of a team get along with each other very well, Members really value being a member of a team and Members are all committed to a team work".

#### IT Project Success

To analyze effect of IT project success the scale developed by (Doll, 1985). The responds were obtained by 5 point Likert scale ranging from (strongly Disagree 1) to (Strongly Agree 5). The items of the scale are "Completed projects are successful in meeting their design objectives, After projects are implemented, it is apparent that an alternative design could have better served the user, New systems designed and implemented in a project enhances the credibility of the systems organization, Newly developed systems work the way the user expects them from".

Table 3.2 shows the instruments used in the study along with reference and no. of items corresponding to each scale.

#### 3.8 Scales

Variables	Source	Item
Team Competence (IV)	(Robert Jr et al., 2008)	4
Team Communication (IV)	(Roberts et al., 2004)	6
Team Cohesion (Med)	(Barrick et al., 2007)	3
IT Project Success (DV)	(Doll, 1985)	6

Table 3.2: Scales

#### 3.9 Sample Characteristics

Total numbers of respondent were 266. The demographics considered in this study are project team members, team lead and their dynamic experience in the project based organizations and information linked to gender and qualification. The table below represents sample characteristics.

#### Gender

Gender is an component which highlights the purpose to maintain gender equality, so it is also examined as the important part of the demographics because it highlights the ratio of male and female in a given population sample.

Table 3.3 comprises of gender composition from the sample in which 64.7 were male and 35.3 female. As it can be seen from the table that male percentage is high.

$\mathbf{Age}$	Frequency	Percent
Male	172	64.7
Female	94	35.3
Total	266	100.0

Table 3.3: Gender distribution

#### Age

Age is one of the most important component of demographics, to which respondents sometimes feel worried to tell freely. So instead of asking exact ages and to provide avoid inconvince to respondents, range of ages was used.

Age	Frequency	Percent
18-25	88	33.1
26-33	99	37.2
34-40	53	19.9
41-49	23	8.6
50 and above	3	1.1
Total	266	100

Table 3.4: Age distribution

Table 3.4 represents the sample with situation to age groups. 33.1 % of respondents were from age group of 18-25, 37.2 % respondents were 26-33 of age range, 19.9 % respondents were from the age group of 34-40, 8.6 % respondents age was in range of 41-49 range and just 1.1 percent respondents were having age of more than 50 years. In this study, the age range of 26-33 respondents is high.

#### Qualification

Education has the vital role towards the affluence of whole nation. Education entails to new and unique opportunities for students to enhance in order to compete with the students amongst globally. Education is the instrument which provide people necessary information, technique and skill that allows them to know their privileges and obligations toward their society ,family, and obviously nation. Education increase the mental picture, outlook to see the world. Hence after age, gender, qualification is another essential measurement of the demographics.

Qualification	Frequency	Percent
Matric	0	0
Intermediate	1	0.4
Bachelor	32	12.0
Master	144	54.1
${ m MS/M.Phil}$	89	33.5
Phd	0	0
Total	266	100

Table 3.5: Qualification distribution

The above tale is a representation of respondents' qualification, matric qualified in table 3 is NILL, the range of intermediates were 0.4 percent bachelor level qualified were 12.0 percent, master level qualified were 54.1 percent, MS/MPhil level qualified were 33.5 percent and PhD qualified respondent were also Null. Table 3.6 shows that Master level qualified percentage is high.

#### Experience

To gather information concerning the experience of the respondents, different ranges of experience were introduced for the ease of respondents so that they can easily point out to specific range of tenure in their relevant experience at their specific field of projects.

Experience	Frequency	Percent
0-4	130	48.9
5-10	86	32.3
11-15	38	14.3
16-20	7	2.6
20 and above	5	1.9
Total	266	100

Table 3.6: Experience distribution

The table 3.6 shows the respondent experience, which includes high percentage of respondents were from (0-4) indicating 48.9 % in the range of (5-10) the respondents experience were 32.3 %, in class of (11-15) the respondents experience were recorded as 14.3 %, in class (16-20) the respondent experience were recorded as 2.6 %, in group 20 and above the respondent experience were 1.9 %.

#### 3.10 Reliability

Reliability analysis is the procedure to gauge the level consistency result of measurement. The perception of reliability is referred to as creating the reliable results over different and several intervals of time. Reliability in study is defined as the consistency between the results shaped by the exacting result when experienced in

different time frames. Reliability is precisely measured by Cronbach's alpha test typically with Cronbach's Alpha is more or equal 0.70. To analyze the reliability of the data, reliability test was conducted in SPSS 21.0 to check the reliability of the tools that was used in the research. Items factor loading below 0.60 were removed and hence Reliability sustained at a satisfactory level.

#### Reliability Analysis

Variables	Cronbach's Alpha	Items
Team Competence	0.78	3
Team Communication	0.82	5
Team Cohesion	0.81	3
IT Project Success	0.80	4

Table 3.7: Scale reliabilities

Table 3.7 shows Team competence Cronbach's alpha value is 0.60 in the present study, the recorded Cronbach value of Team communication in this study is 0.82, the recorded Cronbach's value of team cohesion is in present study is 0.64 and recorded Cronbach's value of IT project success value of is 0.63.

#### 3.11 Descriptive Analysis

The Descriptive analysis informs us about the statistics for various variables in table and their consistent values. It consists of essential details like mean values, minimum and maximum values, sample size, standard deviation, Skewness and Kurtosis values. Central tendency are shown in table 3.8. Initial columns of the table represents the particulars of the variables. Second column shows the sample size, third shows Mean values of data. Similarly table 3.9 shows statistical dispersion like particular, minimum and maximum values along with standard

deviation of data respectively. Likewise Skewness and Kurtosis are shown in table 3.10. Respondents were certain of the solitude of their reactions and anonymously so the respondents don't vacillate to fill in the survey decisively. All variables (Team competence, Team communication, Team cohesion and IT Project success) were recorded on a 5 point Likert scale, such as (1 denoating "Strongly Disagree" and 5 denoting "Strongly Agree"). Mean values represent the core of responses. The mean values of the Team competence were 3.66 which shows that respondents were agreed, the mean of team communication were 3.77 which indicates that respondents were agreed. The mean values of Team cohesion were 3.58 which point outs that respondents were agreed that they felt a unity connection. Finally, the mean value of IT Project success was 3.56 which corresponds to respondents acknowledge that they cover success in IT projects.

#### **Descriptive Statistics**

Variable	Sample Size	Mean
Team competence	266	3.66
Team communication	266	3.77
Team Cohesion	266	3.58
IT project success	266	3.56

Table 3.8: Central Tendency

Variable	Min	Max	Std. Dev
Team competence	1	5	0.77
Team communication	1	5	0.84
Team Cohesion	1	5	0.82
IT project success	1	5	0.60

Table 3.9: Statistical Dispersion

Variable	Sample Size	Skewness	Kurtosis
Team competence	266	657	0.10
Team communication	266	671	28
Team Cohesion	266	853	0.71
IT project success	266	351	0.35

Table 3.10: Skewness & Kurtosis Statistics

#### 3.12 Data Analysis Techniques

The cover letter clearly demonstrated that the assessment is being led for academic research purposes only and for benevolent apparent understanding of the elements i.e. team competence, team communication; team cohesion and IT project success. After assembling of data that was relevant to the study from 266 respondents, SPSS version 21 was used to analyze the data. Variety of procedures were used while analyzing the data, such procedures are listed below

- 1. First strategy was to select only those questionnaires which were filled correctly for the analysis.
- 2. Variables of each questionnaire were coded and was used for data analysis.
- 3. Frequency tables were used to report sample characteristics.
- 4. Descriptive statistics were carried out by means of the numerical values.
- 5. Variables reliability of the model were measured by Cronbachs alpha.
- 6. Confirmatory Factor Analysis (CFA) was conducted to validate the fitness of measurement model
- 7. Correlation analysis was carried out in order to determine the association among the variables.
- 8. Regression analysis of Independent (IV) and Dependent (DV) variable was carried out to determine the proposed relationship.
- 9. Preacher and Hayes Process were adopted for conducting mediation to determine the reality of the mediator between the Independent and dependent variables.

10. The proposed hypothesis was tested to ensure the rejection and acceptance of the proposed hypothesis.

## Chapter 4

### Results

### 4.1 Correlation Analysis

Correlation analysis is carried out in order to determine the association among the variables that if the variables vary together at the same time or not. In this current research work, objective to find out the correlation between team competence, team communication and IT project success, the intervening role of team cohesion to make the proposed hypotheses valid.

#### **Correlations**

Variables	1	2	3	4
Team Competence	1			
Team Communication	.631**	1		
Team Cohesion	.594**	.638**	1	
IT Project Success	.560**	.547**	.538**	1

Table 4.1: Correlations

Table 4.1 represents the correlations values for all theoretical variables. Team

<sup>\*\*</sup>Correlation is significant at the 0.01 level (2-tailed). N=266. \*P=0.05, \*\*P=0.01, \*\*\*P=0.001

competence was radically and significantly correlated with Team communication (r=.631, p=.01), Team cohesion (r=.594, p=.01), IT Project success (r=.560, p=.01), Team communication extensively correlated with Team Cohesion (r=.638\*\*, p=.01), IT Project success (r=.547\*\*, p=.01). And Team cohesion is positively and significantly correlated with IT Project success (r=.538\*\*, p=.01).

#### 4.2 Measurement Model

(CFA) Confirmatory Factor Analysis approach given by (Anderson Gerbing, 1988) was followed for authenticating the measurement model which comprises of four latent variables: Team competence, Team communication, Team cohesion, IT Project Success. Comparative Fit Index (CFI) index commence that all latent variables are not associated and evaluate the sample covariance matrix with model. The average range of CFI lies between 0 and 1 and values near to 1 indicate acceptable value. The combination of different:, incremental fit index (IFI), model chi-square, comparative fit index (CFI), Tucker-Lewis index (TLI), and root mean square error of (RMSEA), was used to evaluate the model fitness.

#### Confirmatory Factor Analysis for Latent Variables

The measurement model gave an excellent fit to the data (²/df=1.41, IFI=0.958; TLI=0.946; CFI=0.957; RMSEA=0.55) that are shown in 4.2. The results of CFA confirmed that four-factor model had satisfactory discriminate power. The satisfactory level suggested by (MacCallum, Browne, & Sugawara, 1996) is 0.05 to 0.10 (ideal) for RMSEA however in this research case 0.055 may also be acceptable. CFA for complete model is shown in 4.1

Model	Factors	CMIN	Df	RMESA	IFI	TLI	CFI
Baseline model	Four factors	119.04***	84	.055	0.958	0.946	0.946

Table 4.2: Measurement Model

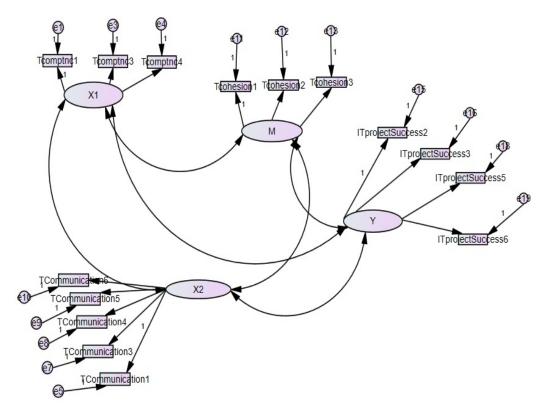


FIGURE 4.1: CFA Model

#### 4.3 Regression Analysis

To substantiate the existence of association between the variables, co relation analysis has been conceded out which illustrates that variables are interrelated to each other but only co-relation study is not enough because it demonstrates only the reality of the association between the variables and does not provide drivable support to clarify the underlying relationship between the variables. Thus, regression analysis is done in order to validate the reliance of one variable on other variable. Regression analysis point out the degree to which one variable is reliant on other variable when it is being regressed. (SEM) Structural Equation Modeling was used to test the hypotheses using AMOS, and results shown in table 4.3. Age, Gender, qualification and experience were used as covariates. We tested a model to scrutinize the direct relationship between Team competence and IT project success

without bring in the mediator. Our data results supported this relationship as point toward the regression coefficient and related significance level (B=0.50, p=0.00). For Hypothesis 2 results sustained the relationship as indicated by regression coefficient and showed positive association level (B=0.40, p=0.00). As for hypothesis 3 and 4 results showed a significantly positive association with team cohesion with level (B=0.51, p=0.00) and (B=0.57, p=0.00) respectively.

Preacher and Hayes (2004) methods have been used mediation regression analysis. Mediation regression analysis was conducted to inspect the mediation effect of the mediator Team cohesion on the relationship of Team competence and IT project success likewise it was also used to investigate the mediating effect of team cohesion on the relationship of Team communication and IT Project success. Results indicate that Team cohesion intercedes the relationship between Team competence and IT project success as the indirect effect of Team competence through Team cohesion has the upper and lower limits of 0.07 and 0.34 and doesn't contain zero in the bootstrapped 95 % confidence interval, thus it is concluded that the hypothesis H6 i.e. "Team cohesion acting a mediator between Team competence and IT Project success" is accepted. Furthermore results indicates that team cohesion mediates the relationship between between Team communication and IT project success with bootstrapped 95 % confidence interval of lower and upper limits of 0.069 and 0.373, thus it is concluded that the hypothesis H7 i.e. "Team cohesion operates a mediating role between Team communication and IT Project success" is accepted.

Paths	β	SE	t	p	LL 95 % CI	UL 95 % CI
X1- Y	0.507	0.058	8.641	0.000	0.391	0.623
X2- Y	0.611	0.063	9.710	0.000	0.486	0.735
X1 -M	0.510	0.060	8.39	0.00	0.390	0.630
X2 - M	0.576	0.067	8.498	0.000	0.442	0.711
M-Y For X1	0.399	0.076	5.245	.000	.249	.550
M-Y For X2	0.359	0.074	4.849	.000	.212	.505
X1-M-Y	0.204	-	-	0.00	0.076	0.341
X2-M-Y	0.203	-	-	0.00	0.069	0.373

Table 4.3: Regression Analysis

## Hypotheses Summarized Results

Table 4.4 illustrates the precise summary of results for the proposed hypotheses under this study.

Hypothesis	Statement	Result
H 1	X1- Y	${f Accepted}$
H 2	X2- Y	$\mathbf{Accepted}$
Н 3	X1 -M	$\mathbf{Accepted}$
H 4	X2 - M	$\mathbf{Accepted}$
H 5	M-Y	$\mathbf{Accepted}$
H 6	X1-M-Y	$\mathbf{Accepted}$
H 7	X2-M-Y	${f Accepted}$

Table 4.4: Hypotheses Summarized Results

## Chapter 5

## Discussion

This chapter basically comprises and includes the extensive relationship details of proposed hypothesis and their validation of acceptance and rejection. This chapter also discusses theoretical implication, strength, weakness and future directions of study. These will also help to validate and narrate the outcomes with future studies and highlight the important findings that are dissimilar established in the past. The key focal point of this extensive research was to inspect and investigate the relationship of Team competence and team communication with IT project success in project based organizations in context of Pakistan. Alongside, the mediating role of Team cohesion is assessed between Team competences; Team communication and IT project success

# Discussion for Hypothesis, there is a Positive Association between Team Competence and IT Project Success

As the results show that Team competence is positively and significantly related to success of IT projects. The result of this present study is in compliance with preceding research (Turner & Muller, 2005; Kim et al., 2011; Gardner et al., 2012; T. Lin et al., 2015; Y. Lin & Wu, 2014) that positive association occurs between

team competence and IT project success. This study is supported by some of the previous researches which also contributed same for IT industry. Researchers considered it equally vital for success of IT project.

Our study is in line with research by showing team competence are important for project success (Klarner et al., 2013). Our Study's empirical findings shows that teams also benefit from task solving complexities e.g. competent team will obtain distinctive solution for concurrent problem in proficient manner so solve the current problem. The positive, immense and significant coefficient from team competence to IT project success indicates that software development teams construct a good method for knowing who has what sort of knowledge/skill and where these skills will be utilized, prospect of issue and to enhance efficiency of the project. (T. Lin et al., 2015). Our results is also supported that (Medina & Medina, 2014; Omorede et al., 2013) as they argued that team competence is one of the essentials element that is required by the individuals of IT industry in order to cope with the completive markets trends and ever evolving technological trends.

In Pakistan when ever project team is hired to deliver to information technology project, the very first that is being preferred is the skills set of those individuals and it is also suggested by the literature and data of the present study that whenever the competent individuals are hired the success chances of project increases therefore the positive relation between competence and success also holds the contextual settings of Pakistan.

Software development houses should consider the importance of competent persons and it should be focused for success of IT project as it has been observed that knowledge person has more potential of responsibility which is carried to other team members in a group to enhance productivity. Team competence, which directly affects team performance, is a crucial antecedent to team processes as revealed in our hypothesis analysis. As pointed out by T. Lin et al. (2015) that capable individuals possess the heterogeneous capability, experience and knowledge by various specialist in a harmonizing styles such that greater profits can be obtained in form of successfully delivering the project. In this modern world, team leads must have distinctive skills so they can perform their duty competently in

the organization. Team members with strong project management technical skills, appropriate guidance and other important skills will supply more strength within their organization and a benefits overall.

With the lens of project management literature and reference to competence, studies have settled with ultimately affirmative influence of competence on successfully completing the software project (Haon, Gotteland, & Fornerino, 2009; Jha & Iyer, 2007; Melkonian & Picq, 2010). E.g Studies have specified that motivation aspects such as feedback seeking, self determination, interest level and intrinsic drive of team members will boost the chances of positive ambition outcomes of IT industry based on competence levels (Elliot et al., 2000; Renn & Fedor, 2001; Gingnell, Franke, Lagerström, Ericsson, & Lilliesköld, 2014). As argued by the researchers and according to our study that team competence is positively associated with IT project success and with the results confirm that competence plays a key role in the achievement of project success.

# Discussion for Hypothesis, there is a Positive Association between Team Communication and IT Project Success

As the results show that Team communication is positively allied to success of IT projects. The results of this present study are in line with the preceding research (Pinto & Pinto, 1991; B. S. Bell & Kozlowski, 2002; Patrashkova et al., 2003; Cardon & Marshall, 2015) that there occurs a positive association between team communication and IT project success. This study is supported by some of the previous researches which also contributed same for IT industry.

Patrashkova et al. (2003) gave the concept that frequent common communication will raise the flow of information exchange among other team members leading them to understand the cause of problem, enabling them to develop the solution of problem and to deploy the current solution this will increase team performance

leading to success of IT projects. In modern world IT industries are using the approach to accomplish the complex team which cannot be without team collaboration and effective communication thus effective Teams are often formed keeping in view they will allow the use of effective communication to meet the deadline making optimum use of resources, reduce the work load to move towards to success of project. Team members identifies objective, responsibilities and goals by collaborating together to meet the customers' requirements and set up a meeting every day before moving to work the work to identify which member has completed what amount of task he/she was given, and if some team members requires help in finishing the task makes best essential way to boost up the team work. To furnish the complications of information technologies team persons communicates in well coordinated manner to attain the targets and shrink risks and project uncertainty (Hsu et al., 2012).

As in the context of Pakistan whenever project is initiated, all stakeholder are gathered to identify the problem and then to develop a oriented architectures to cater the problem by using effective communication as IT teams put a preference on planned approach using communication as fundamental tools rather than strategic decisions because it supplies the operation in time box iterations that usually comprises of 2 to 4 weeks in general for completion of task (Drury et al., 2012).

Team communication is the important component of team coordination and is essential for both effective team situation awareness and team performance. Team communication allows team members to gather data and information linked to the surroundings and situational factors which could brunt the nature and get load off from the team tasks (Gupta et al., 2004). In the light of literature, study and researchers have agreed with ultimately optimistic influence of communication on successfully completing the software project (Jha & Iyer, 2007; Haon et al., 2009; Melkonian & Picq, 2010) as working effectively on a in teams develops some innovative skills, removing the blockade of communication gap, distributing the work load and adopting professional behavior which improve credibility and become

factors of project success in IT world. Thus with the help from data and previous researchers confirms that team communication a vital role in development of software projects.

## Discussion for Hypothesis, Team Competence has Significantly Positive Association with Team Cohesion

As the results show that Team competence is positively related to Team cohesion. The result of this present study are in line with the preceding research (Elliot et al., 2000; Kozlowski & Ilgen, 2006; LePine et al., 2008) that there is a positive association between team competence and Team cohesion. This study is supported by some of the previous researches which also contributed same for IT industry. Organizational accomplishment is likely reliant on the capability of competent teams to work together and perform continually work at high level to mature the task. This means that, organizational success is reliant on the ability of skilled and competent team members to work together and to work constantly for the success of IT project.

In today's era of vigorous, the combined teamwork play an key role in prophecy of the team performance. As far as the civilization and environmental factors of Pakistan is concerned, they are quite erratic along with the swift variation in course and requirements in adding to supporting and diplomatic instability, projects are become more and more multifarious and contrary from the advance of uncurled towards flexibility and competitiveness, hence also contributing towards the increasing success rate of projects, especially with respect to the triple constraints of that project.

Researchers and scholars have discussed for centuries that team cohesion is compelling driver of team performance which is also in line with our research. Competent teams are more egger and are keen to work together in cooperatively environment, share and trade information to needed for task accomplishment. This enthusiasm helps to enhance members' motivation, development of task strategies, and skills, move their attention toward accomplishing goals and tasks and making the project success (Gully et al., 1995; Beal et al., 2003).

The results showed that team members with a tendency to work in a team setting and with the conviction that they are excellent team players which prevails them to not only participate actively in teamwork (Taggar & Haines III, 2006; Tasa, Taggar, & Seijts, 2007) and contribute to the successful delivery of project (J. E. Driskell, Salas, & Hughes, 2010) but also increase the team cohesion ultimately leading towards success. Cohesion is a key element to ensure the integrity of team. One of the parameter of success of project is the quality that is being produced when competent team members are engaged in particular task. Furthermore, when skilled team member engage in cognition and socialization member interactions increases the greater levels of cohesion, reaching organizational goals and making the project success (Mäkikangas et al., 2017). Not surprisingly, several meta analyses of e.g. devine2001smarter have confirmed the positive relationship between team competence levels and team cohesion which arises due to the interactions of actively engaged member. Moreover, The results of Wang et al. (2014) and Luciano et al. (2018) also supported the rising body of literature and demonstrate a positive association between team competence and team cohesion.

## Discussion for Hypothesis, Team Communication has Positive Association with Team Cohesion

As another major element highlighted by this study is the importance of team communication for Team cohesion. The result of this present study is in line with the preceding research (Warkentin et al., 1997; Bishop & Levine, 1999; Russ et al., 2013; Marlow et al., 2018) that there is a positive association between team communication and Team cohesion. This study is supported by some of the previous researches which also contributed same for IT industry.

As pointed out by the previous scholars Patrashkova et al. (2003) that higher level of communication can effect more information being trade between team

members hence enhancing work flow, similarly project team can overcome these mistakes by adapting norms and good behavior and as a result tendency to bond together, standard of superior behavior, and communication media presented by the team can overcome challenges (Lussier & Kimball, 2009) and is found affect their interaction styles significantly (Balthazard et al., 2002). Moreover, deficient information communicated during a software project also affects the software's quality which is being produced. Communication is considered as important element to succeed in a software project so the precise amount of information should be properly shared between the team members so that they could successfully perform the work, likewise flow of communication should to be maintained because of the consistent collaborators with the customers and focusing on their demands that are new and tricky.

Many other researches emphasize the importance of team communication for IT projects. Likewise its has been found in past literature (Cooke-Davies & Arzymanow, 2003) that most of the improvements in system and mature performance are only obtained by establishing regular communication among team members. Furthermore the same evidence in another research are found that initiating, planning ,making and delivering aspects of software development needs some information being shared among members for affective performance of the system thus greater cohesion is expected to occur when software team members posses all possible information(Lockamy III & McCormack, 2004).

As pointed out by our results and by previous research (B. S. Bell & Kozlowski, 2002; Maruping & Agarwal, 2004) that reciprocal communication and feedback among cohesive team members are found to be solutions which arise in IT industry. Moreover, frequent communication will magnify team cohesion (Bishop & Levine, 1999) because team members of a cohesive group will distribute the information resources better, will execute more project related information and will unite puzzles of the task (Cardon & Marshall, 2015). Ancona and Caldwell (1992) found in their study that teams with extra frequent internal communication had higher performance. (Marlow et al., 2018). It is very important to endorse that if the communication is strong in project then you can succeed but if team members

doesn't share a bond and there is no regular communication then this would become the reason of project derailing so those factors should be given importance which affect the credibility of a project in the context of Pakistan.

## Discussion for Hypothesis, Team Cohesion is Positively Related to IT Project Success

As another major element highlighted by this study is the importance of team cohesion in IT project success. The result of this present study is in line with proposed hypothesis based on the preceding resear(Gladstein, 1984; Larson & Gobeli, 1989; Shenhar & Dvir, 2007) that there is a positive association between team cohesion and IT project success. This study is supported by some of the previous researches which also contributed same for IT industry.

Team cohesiveness is required among members of project based organization in order to perform organizational activities. In project management literature team cohesion plays a vital role because the time to complete project is limited due to scarce resource and quality is also on venture so team process is the way to cater all those challenges with limited resources and in short time and ensuring the quality as well. The blend of more cohesiveness within a team will eventually generate more efficient team members and will meet their requirements so in this way a better conformity is expected to meet the team's needs. It is recommended from the literature that team cohesion plays a typical role in project success (Larson & Gobeli, 1989).

Cohesion in software teams are inclined to focus on processes not the person, each and every member of the team is respected and vow to process objective and aim of team is the main hub of attraction. Team cohesion with good relationship with superior will make the performance of organization smooth, because there will be fewer chances of inner conflicts and organizational members will be satisfied on their job. There have been several studies relating the relationship between team cohesiveness and IT project success. According to our results and these

scholars (Curry et al., 1997) higher team cohesion will have positive influence on project team's productivity and will boost the job satisfaction and growth in IT industry ultimately leading towards the success of project. This means that the exercise of team building mechanism like role clarification, interpersonal processes, goal setting, and problem solving can direct to improved presentation through modification of approach, and managerial skills of effective cohesion (LePine et al., 2008). According to the study of Hogl and Parboteeah (2003) in information system domain shows that containing specific, patent, and established goals has a positive connection with project success 'by expressing attention, increasing determination, and motivating persistent cohesiveness development strategy. The essential cross functional nature of IT projects demands true association among team members, user, different stakeholders and other involved parties and this shows that cohesion serves are an important aspect of success in IT industry.

## Discussion for Hypothesis, Mediating Role of Team Cohesion Between Team Competence and IT Project Success

As the results show that Team cohesion will have a positive effect on association between team competence and IT project success likewise Team cohesion will have a positive effect on association between team communication and IT project success. The result of this present study are in line with the preceding research (Kozlowski & Ilgen, 2006; LePine et al., 2008; Casey-Campbell & Martens, 2009) that team cohesion will act as a mediator between team competence and IT project success and same for team communication with IT project success. This study is supported by some of the previous researches which also contributed same for IT industry.

Based on the previous literature and by this study's result that team cohesiveness is an essential occurrence among the members of project based organization to perform the organizational activities. Team cohesion is the trend in which group

members are attached together psychological and emotionally and provide support to them for the achievement of team goals (Mudrack, 1989). Based on our finding that it is being observed that as team cohesion increases job embeddness of employees also increases. Goffnett (2017) who considered cohesion among IT teams in relation to team productivity and project success. Such adhesiveness with each other constructs them united for the achievement of common goals. Effective team communication will tie employees to one another as a whole. In the context of IT industry of Pakistan hiring a skilled person for the job is an important mission for manager that posses all capability of carrying the work given to him/her and this talent will increase the level of satisfaction and appreciation among team members, which boast their confidence level and assists in learning new expertise and knowledge for the betterment of team. Loyalty, Trust, commitment and confidence level also enhances with such admiration in team, which eventually results in the successful completion of projects. Mach et al. (2010) emphasized that team communication in IT sector improves organizational relationships by escalating the ability of team members to work jointly.

# Discussion for Hypothesis, Mediating Role of Team Cohesion Between Team Communication and IT Project Success

As the results show that Team cohesion will have a positive effect on association between Team Communication and IT project success. The result of this present study are in line with the preceding research (Marlow et al., 2018; Um & Kim, 2018; Cardon & Marshall, 2015) that team cohesion will act as a mediator between team communication and IT project success. This study is supported by some of the previous researches which also contributed same for IT industry.

High level of communication, proficiency and combined with team cohesion will grow the chances of project success because employees who are pleased from all sides will work with more potential and enthusiasm for the achievement of project objectives. Better quality communication can ensure the satisfaction of all stake-holders. Independent teams use their understanding in a more objective oriented manner than traditional teams. Because of the higher score on the criterion, engaged in planning of activities they do not show interest in change and personal liability than the traditional teams. Effective relationship with administration of project based organization will endorse trust in both employees and supervisor, team cohesion will serve as well being of employees and it will decrease the tension dealing with internal conflicts. Team members need to combine and organize accessible knowledge resources to clash against the problems they face to improve the final outcome resulting in cohesion (Faraj & Sproull, 2000; Tiwana & Mclean, 2005).

As proposed by our hypotheses and previous research supply support for cohesion as a mediator of team dynamics and effectiveness. For example Cohesion acts as mediator between team member reliance and performance (Mach et al., 2010). Consequently, it is likely that cohesion has a mediating influence on team dynamics and effectiveness of IT projects (Abu Bakar & Sheer, 2013). Hence, most of the preceding literature revolves around such statements that no organization can perform better than the skill and knowledge of individuals. Through such project based organizations of Pakistan can get the finest from their employees who help them in accomplishing financial objective and completion of different projects organizations are involved in.

#### 5.1 Practical and Theoretical Implication

The present study has made specific offerings to the project management domain. This is very significant contribution to former literature since previous research does not such outline the impact of team competence and team effective communication on IT project in Pakistani context. The study has brought collectively the significant aspects of team cohesion towards the past literature by analyzing its mediating role between team competence, team communication and IT projects. The study offers information and makes recommendations to the team

leads and the team members that in order to enhance and improve performance of the projects, implementation, use of the best practices of team communication and selecting competent individuals should be made mandatory in the project based organizations. The execution of IT projects is complex by nature, and team lead control can contribute to enhanced performance (Kirsch, Sambamurthy, Ko, & Purvis, 2002). This research indicates that an Team leads and team members are an important facilitator of project success can, and does, exert a significant influence on IT project success This supports the statement of (Cadle & Yeates, 2004; Luftman & Kempaiah, 2007; Gingnell et al., 2014) Thus, it will be beneficial for organizations to find it useful that competent team members exhibit adequate executive decision making control in order to ensure the success of IT projects. The study demonstrates very significant actualities by discovering the impact of competence on IT projects in the context of Pakistan. In the active societies like in Pakistan dexterity and talent of members influences strongly values and everyday interactions. In such societies hiring a capable person is an important element ensuring success as it allows other team mates to adapt of reshapes elder members using one's own way of learning. The study also suggests that incompetent reduction is compulsory for improved performance of the project and is condensed through joint efforts of team members. It is being evident that complication of the tasks and frozen requirements creates a lot of confusion among the team members and it can be decreased by joint decision making and sharing of information by the members, which substantially boost the performance (Yang, Lu, Yao, & Zhang, 2014).

Moreover, one of the apparatus of team connection that is team cohesion being studied suggested that it significantly mediates the relationship between team competence, team communication and IT project success which recommends that though capabilities and competence of the members are very essential for any kind of project, however, when an project based organization has competent and skillful personnel in place, top management should appreciate their skills and knowledge for improvement as Information system is ever evolving world of new technologies

and competent members keep their knowledge up to date, as knowledge of applications seems to have a significant influence (Engelbrecht et al., 2017) as provide better and better accomplishment because human capital and structure capital mutually contribute extensively to improve project's performance.

This study is evenly important in the practical business world. In this age of transformation where world is touching globalization, competence and communication has become one of the patent features of the projects and the organizations should adopt strategies in order to survive up with those situations. In the domain of project based organizations this study adds practically towards the business that in order to diminish the complexity, jointly efforts by whole team are necessary with excessive communication when situation is complex and in order to shun misleading details, information sharing with joint decision making strategy must be followed to let the team members leads towards success of project.

Finally, the research authoritative the fact that higher team competence and effective team communication leads towards higher team performance which will boost up the performance of the project by reducing the direct and negative impact of bungling on performance. Particle communication and dexterous personal are considered to be the most valuable advantage of an organization and the managers should understand it more and pay emphasis on it as these will define the potential future and long term feasibility of the organization in context of performance and success based in Pakistan.

#### 5.2 Limitations of Research

This study tried to reduce existing flaws in many aspects but it has few limitations. First one is that the data which was collected were from Pakistan. Its distinct some contextual settings, cultural civil differences and effect other aspects around it as well so similar to every other social science study this is a limitation to this study and upcoming studies should reveal cultural dimensions beside with team focus and projects success.

Second, despite the wide research concerning the causes that can contribute to

project management success, all factors could be not included in our research model. Upcoming studies should focus on multisource data at different time lags in order to find healthy results in future studies. Third, this study has specifically focused on the success of IT projects, whereas the quality of the vital software artifact should be analyzed to calculate the overall success of project.

This fourth limitation was specifically IT projects in project based organizations of Pakistan and the results may not be comprehensive to other sectors but it should explore and imitate the model in organizations (both private and public) other than project based in order to inspect the impact with a large sample size. Another limiting factor that the data was collected from two cities namely Islamabad/Rawalpindi of Pakistan, it was supposed to be collected from various locations and from different countries as well to provide support for generalizability of our findings.

### 5.3 Future Research Directions

This research unlocks numerous novel paths for future researches. In this study we empirically tested the impact of team competence and team communication on IT projects but in the future researchers can inspect the impact of team's emotional intelligence on other project linked variables.

Although we were able to assemble data from a highly relevant organizations in the software industry, some governmental policies and literary aspects might greatly influence the results. Moreover, the combined effect of team competence and team communication on IT projects can be studied with other mediating variables such as team work quality which also positively affect IT project when come across with team dynamics. In addition, it is also recommend for further researchers to use different data collection approaches, to collect data from different countries to entails new cultural perspective with targeted population. The consequences and implication of the study will be helpful for the future researchers focusing on complex task and linking of competence person's in agile projects.

This study has emphasized on project management success, whereas the value of

the software project artifact is to be evaluate overall project success. As a result, further research can evaluate what factors strength success of IT project from each dimension's perspective, and team dynamics can be analyzed in each dimension concerning team cognitions.

### 5.4 Conclusion

This study was conducted to analyze the impact of team competence and team communication on IT project success along with the mediating role of Team cohesion and this study was conducted in software industry in contextual setting of Pakistan, results concluded that team competence and communication between team members plays an imperative role toward successfully implement software projects. It is concluded of the study is that; by focusing on team characteristics project success in different organization can be achieved. Organization can improve their level of accomplishment in different projects with collaborative, competent and team cohesion, who will endorse effective relationships with their supporters by building strong ties, and developing skills of employees. The present study also concludes that organization can enhance their practices through the social relations. Social exchange theory also suggests that relational exchanges are better than transactional exchanges. So those methods of team focus, which promotes interpersonal relations at job, are more significant in project based organization in order to ensure success.

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# Appendix-A

# Research-Questionnaire

#### Dear respondent,

I am a student of MS Project Management Sciences at Capital University of Sciences Technology, Islamabad. I am conducting a research on the topic: "Impact of Team Competence Team Communication on IT Project Success with a Mediating Role of Team Cohesion". You can help me by submitting your responses against every question of the questionnaire. I appreciate your participation in my study and I assure that your responses will be held confidential and anonymity will be maintained; also, will only be used for education purposes.

### Regards

#### Hassam Baig

Annexure 85

Section: 1	Demographics
Gender:	1- Male 2- Female
Age:	1 (18-25), 2 (26-33), 3 (34-41), 4 (42-49)
	5 (50 and above)
Qualification:	1 (Matric), 2 (Inter), 3 (Bachelor), 4 (Master), 5 (MS/M.Phil), 6 (PhD),
Experience:	1(0-5), 2(6-10), 3(11-16), 4(17-22), 5(23-28), 6(29  and above)

Please tick the relevant choices: 1= Strongly disagree, 2= Disagree, 3= Neutral, 4= Agree, 5= Strongly Agree

Te	Team Competence								
1	Team members find it easy to identify themselves with a team		2	3	$4 \mid$	5			
2	There is a norm of teamwork in a team	1	2	3	4	5			
3	Given a team members previous performance, they see no reason to doubt their competence and preparation for another team task	1	2	3	4	5			
4	Members of a team felt mutually responsible for the team's performance		2	3	$4 \mid$	5			

Team Communication						
1	Everyone in team has a chance to express their $\begin{vmatrix} 1 & 2 & 3 & 4 & 5 \\ 0 & 0 & 0 & 0 \end{vmatrix}$ opinion.					
2	Everyone in a team participates.   $1 \mid 2 \mid 3 \mid 4 \mid 5$					
3	Everyone in a team listen to each individual's in- $\begin{vmatrix} 1 & 2 & 3 & 4 & 5 \\ put. \end{vmatrix}$					
4	Members feel free to make positive and negative $\begin{vmatrix} 1 & 2 & 3 & 4 & 5 \\ comments & & & & \end{vmatrix}$					
5	Members of a team are comfortable with the roles $\begin{vmatrix} 1 & 2 & 3 & 4 & 5 \\ 1 & 1 & 1 & 1 & 1 & 1 & 1 \end{vmatrix}$ that they play in the group					
6	Even though members do not have total agreement $\begin{vmatrix} 1 & 2 & 3 & 4 & 5 \\ \text{members do reach a kind of consensus that they all accept} \end{vmatrix}$					

Annexure 86

II	IT Project Success							
1	Projects are delayed due to design or implementation problems.		2	3	4	5		
2	Completed projects are successful in meeting their design objectives.		2	3	4	5		
3	After projects are implemented, it is apparent that an alternative design could have better served the user.	1	2	3	4	5		
4	After projects are implemented, maj reprogramming efforts are necessary to improve processing efficiency.	1	2	3	4	5		
5	New systems designed and implemented in a project enhances the credibility of the systems organization .		2	3	4	5		
6	Newly developed systems work the way the user expects them from.		2	3	4	5		
Team Cohesion								
1	Members of a team get along with each other very well.		2	3	4	5		
2	Members really value being a member of a team.	1	2	3	4	5		
3	Members are all committed to a team work.	1	2	3	4	5		